



All Safe Global
26443 Fallbrook Avenue
Wyoming, MN 55092

October 23, 2018

Promontory Point Capital
ATTN: Bill Penkwitz
322 E Michigan St # 500
Milwaukee, WI 53202

RE: Reference and Recommendation

Bill,

It was my pleasure to work with you and Mike Burmesch on All Safe Global's recent recapitalization. Your knowledge of the market options, valuation, deal flow mechanics and negotiating skills added value at each step of the process.

I highly recommend to business owners and CEO's to always use a competent advisor such as Promontory when raising capital or engaging in M&A activity. Your team is well suited for both and will undoubtedly serve others well.

Your efforts yielded a fantastic new equity partner for us while dramatically improving our capital structure. The outcome is very much appreciated by me and All Safe's Board of Directors.

Feel free to pass on this communication and to use me as a reference.

Sincerely,

A handwritten signature in blue ink that reads "Matt Boettner". The signature is written in a cursive style with a horizontal line extending to the right from the end of the name.

Matt Boettner
President and CEO