



3240 East Van Norman Avenue
Cudahy, WI 53110
Phone 414.294.3000 FAX 414.294.3030

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Mr. Bill Penkwitz
Mr. Alex Penkwitz
Promontory Point Capital
322 East Michigan Street
Milwaukee, WI 53202

Dear Bill and Alex:

I am writing to thank you for your invaluable assistance in handling the recent sale of one of our subsidiaries, Fabricated Metal Products Co., Inc.

I interviewed a number of investment bankers to handle this transaction and selected you not only because of your long history in completing successful transactions of this nature, but because you quickly understood our business and our expectations in the sale.

You and Alex were always professional, pragmatic, and responded timely to requests from both us and the buyer which kept the process moving along.

One of our primary objectives in the sale process was to find a buyer who would provide good upside opportunity to all of the employees of the company. I believe you helped find a buyer who will do so and you helped negotiate a fair price in the process.

I would not hesitate to use your firm again to handle other transactions of this nature. Thanks for the successful outcome!

David Lauer
President and CFO